



We all know that ZamZuu is an incredible opportunity with a fantastic compensation plan. That's a given. What we may not understand is exactly how that compensation works when it comes to overrides.

Let's look at a few different examples:

Cash Back Example:

A customer makes a purchase at Banana Republic utilizing a Free Agent's Product Distribution System. The cash back percentage is up to 7.5% (percentages differ among stores). Let's say that this particular purchase is eligible for the entire cash back percentage. If the customer purchases \$100 worth of items, they would receive \$7.50 in cash back.

So, where does override compensation come from, right? There is an additional percentage of up to 7.5%, or \$7.50, available for distribution to the field force in this example.

There are overrides through 10 generations, and for this example the payout of commission and overrides is as follows:

Banana Republic
Retail Purchase of \$100
Available % for Distribution to Field Force: 7.5% (\$7.50)

Field Force	Percentage earned	Example Dollar Amount
Free Agent	30%	\$2.25
Broker	30%	\$2.25
Rep*	10%	\$0.75
PowerTeam Leader	5%	\$0.38
Coach's Corner Member	5%	\$0.38
10 Generations of PowerTeam	2% (x10=20%)	\$0.15 (x10=\$1.50)
Total	100%	\$7.51 (Due to rounding of \$ amounts)

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To generally calculate the available percentage for distribution, double the cash back percentage listed on the ZamZuu shopping page. (Ex: Up to 4% cash back means there's really 8% available- 50% goes to the customer, and 50% is available for distribution to the field force)

** Please note: All listed commission rates on the ZamZuu shopping page are provided by the merchants and are subject to change by the merchants. Only individuals properly registered to the ZamZuu store are eligible to receive cash back on purchases through the ZamZuu store.



Featured Stores Example:

Featured Stores do not pay cash back to customers, but they do offer higher commission for our Free Agents and Brokers and overrides for our Reps. Here's an example of the commission and overrides earned when a purchase is made from a Featured Store.

A customer purchases \$135 worth of product from Nutraceutics. The percentage of commission for this Featured Store is 44%, or \$59.40.

In this particular example, the payout of commission and overrides to the field force is as follows:

Nutraceutics

Retail Purchase of \$135

Available % for Distribution to Field Force: 44% (\$59.40)

Field Force	Percentage earned	Example Dollar Amount
Free Agent	30%	\$17.82
Broker	30%	\$17.82
Rep*	10%	\$5.94
PowerTeam Leader	5%	\$2.97
Coach's Corner Member	5%	\$2.97
10 Generations of PowerTeam	2% (x10=20%)	\$1.19 (x10=\$11.90)
Total	100%	\$59.42 (Due to rounding of \$ amounts)

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Featured Store Examples

Gina Alexander

Retail Purchase of \$298

Available % for Distribution to Field Force: 40% (\$119.20)

Field Force	Percentage earned	Example Dollar Amount
Free Agent	30%	\$35.76
Broker	30%	\$35.76
Rep*	10%	\$11.92
PowerTeam Leader	5%	\$5.96
Coach's Corner Member	5%	\$5.96
10 Generations of PowerTeam	2% (x10=20%)	\$2.39 (x10=\$23.90)
Total	100%	\$119.26 (Due to rounding of \$ amounts)

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Ghiada

Retail Purchase of \$79.95

Available % for Distribution to Field Force: 40% (\$31.98)

Field Force	Percentage earned	Example Dollar Amount
Free Agent	30%	\$9.59
Broker	30%	\$9.59
Rep*	10%	\$3.20
PowerTeam Leader	5%	\$1.60
Coach's Corner Member	5%	\$1.60
10 Generations of PowerTeam	2% (x10=20%)	\$0.64 (x10=\$6.40)
Total	100%	\$31.99 (Due to rounding of \$ amounts)

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Linda Chaé

Retail Purchase of \$185.00

Available % for Distribution to Field Force: 40% (\$74.00)

Field Force	Percentage earned	Example Dollar Amount
Free Agent	30%	\$22.20
Broker	30%	\$22.20
Rep*	10%	\$7.40
PowerTeam Leader	5%	\$3.70
Coach's Corner Member	5%	\$3.70
10 Generations of PowerTeam	2% (x10=20%)	\$1.48 (x10=\$14.80)
Total	100%	\$74.00

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JolieCou

Retail Purchase of \$245.00

Available % for Distribution to Field Force: 40% (\$98.00)

Field Force	Percentage earned	Example Dollar Amount
Free Agent	30%	\$29.40
Broker	30%	\$29.40
Rep*	10%	\$9.80
PowerTeam Leader	5%	\$4.90
Coach's Corner Member	5%	\$4.90
10 Generations of PowerTeam	2% (x10=20%)	\$1.96 (x10=\$19.60)
Total	100%	\$98.00

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Diamond Ice

Retail Purchase of \$83.95

Available % for Distribution to Field Force: 32% (\$26.86)

Field Force	Percentage earned	Example Dollar Amount
Free Agent	30%	\$8.06
Broker	30%	\$8.06
Rep*	10%	\$2.69
PowerTeam Leader	5%	\$1.35
Coach's Corner Member	5%	\$1.35
10 Generations of PowerTeam	2% (x10=20%)	\$0.54 (x10=\$5.40)
Total	100%	\$26.91 (Due to rounding of \$ amounts)

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ZamZuu Insurance Commission and overrides are as follows:

Home:

Amount Available for Distribution: \$4.80

Field Force	Percentage earned	Example Dollar Amount
Free Agent	30%	\$1.44
Broker	30%	\$1.44
Rep*	10%	\$0.48
PowerTeam Leader	5%	\$0.24
Coach's Corner Member	5%	\$0.24
10 Generations of PowerTeam	2% (x10=20%)	\$0.10 (x10=\$1.00)
Total	100%	\$4.84 (Due to rounding of \$ amounts)

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Auto:

Amount Available for Distribution: \$6.40

Field Force	Percentage earned	Example Dollar Amount
Free Agent	30%	\$1.92
Broker	30%	\$1.92
Rep*	10%	\$0.64
PowerTeam Leader	5%	\$0.32
Coach's Corner Member	5%	\$0.32
10 Generations of PowerTeam	2% (x10=20%)	\$0.13 (x10=\$1.30)
Total	100%	\$6.42 (Due to rounding of \$ amounts)

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Health:

Amount Available for Distribution: \$32.00

Field Force	Percentage earned	Example Dollar Amount
Free Agent	30%	\$9.60
Broker	30%	\$9.60
Rep*	10%	\$3.20
PowerTeam Leader	5%	\$1.60
Coach's Corner Member	5%	\$1.60
10 Generations of PowerTeam	2% (x10=20%)	\$0.64 (x10=\$6.40)
Total	100%	\$32.00

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Group Health:

Amount Available for Distribution: Up to \$600

Field Force	Percentage earned	Example Dollar Amount
Free Agent	30%	Up to \$180
Broker	30%	Up to \$180
Rep*	10%	Up to \$60
PowerTeam Leader	5%	Up to \$30
Coach's Corner Member	5%	Up to \$30
10 Generations of PowerTeam	2% (x10=20%)	Up to \$12 (x10=\$120)
Total	100%	Up to \$600

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Life:

Amount Available for Distribution: \$52.00

Field Force	Percentage earned	Example Dollar Amount
Free Agent	30%	\$15.60
Broker	30%	\$15.60
Rep*	10%	\$5.20
PowerTeam Leader	5%	\$2.60
Coach's Corner Member	5%	\$2.60
10 Generations of PowerTeam	2% (x10=20%)	\$1.04 (x10=\$10.40)
Total	100%	\$52.00

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ZamTek Commission and Overrides

Digital Voice and Video Phone Service

Retail Purchase of monthly recurring charge

Available % for Distribution to Field Force: 12 - 16%

Field Force	Percentage earned	Example Dollar Amount
Free Agent	30%	3.6 - 4.8%
Broker	30%	3.6 - 4.8%
Rep*	10%	1.2 - 1.6%
PowerTeam Leader	5%	0.6 - 0.8%
Coach's Corner Member	5%	0.6 - 0.8%
10 Generations of PowerTeam	2% (x10=20%)	0.24 - 0.32% (x10=2.4 - 3.2%)
Total	100%	12 - 16%

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Wireless Telephone Service and Accessories

Post-Paid lines of wireless service**

Amount Available for Distribution: \$56 - \$60

**Excluding contract extensions and additional lines

Field Force	Percentage earned	Example Dollar Amount
Free Agent	30%	\$16.80 - \$18
Broker	30%	\$16.80 - \$18
Rep*	10%	\$5.60 - \$6
PowerTeam Leader	5%	\$2.80 - \$3
Coach's Corner Member	5%	\$2.80 - \$3
10 Generations of PowerTeam	2% (x10=20%)	\$1.12 - \$1.20 (x10=\$11.20 - \$12)
Total	100%	\$56 - \$60

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Additional Lines

Available % for Distribution to Field Force: 40%

Field Force	Percentage earned	Example Dollar Amount
Free Agent	30%	12% or \$8.40 to \$9
Broker	30%	12% or \$8.40 to \$9
Rep*	10%	4%
PowerTeam Leader	5%	2%
Coach's Corner Member	5%	2%
10 Generations of PowerTeam	2% (x10=20%)	0.8% (x10=8%)
Total	100%	40%

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Contract Extensions

Amount Available for Distribution: \$16 (Standard) - \$24 (Family/Shared)

Field Force	Percentage earned	Example Dollar Amount
Free Agent	30%	\$4.80 - \$7.20
Broker	30%	\$4.80 - \$7.20
Rep*	10%	\$1.60 - \$2.40
PowerTeam Leader	5%	\$0.80 - \$1.20
Coach's Corner Member	5%	\$0.80 - \$1.20
10 Generations of PowerTeam	2% (x10=20%)	\$0.32 - \$0.48 (x10=\$3.20 - \$4.80)
Total	100%	\$16 - \$24

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Prepaid Lines of Wireless Service

Amount Available for Distribution: \$8

Field Force	Percentage earned	Example Dollar Amount
Free Agent	30%	\$2.40
Broker	30%	\$2.40
Rep*	10%	\$0.80
PowerTeam Leader	5%	\$0.40
Coach's Corner Member	5%	\$0.40
10 Generations of PowerTeam	2% (x10=20%)	\$0.16 (x10=\$1.60)
Total	100%	\$8

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Hybrid Lines of Wireless Service

Amount Available for Distribution: \$16

Field Force	Percentage earned	Example Dollar Amount
Free Agent	30%	\$4.80
Broker	30%	\$4.80
Rep*	10%	\$1.60
PowerTeam Leader	5%	\$0.80
Coach's Corner Member	5%	\$0.80
10 Generations of PowerTeam	2% (x10=20%)	\$0.32 (x10=\$3.20)
Total	100%	\$16

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Phone Only

Amount Available for Distribution: \$16

Field Force	Percentage earned	Example Dollar Amount
Free Agent	30%	\$4.80
Broker	30%	\$4.80
Rep*	10%	\$1.60
PowerTeam Leader	5%	\$0.80
Coach's Corner Member	5%	\$0.80
10 Generations of PowerTeam	2% (x10=20%)	\$0.32 (x10=\$3.20)
Total	100%	\$16

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Netbooks (final sale with wireless plan)

Amount Available for Distribution: \$16

Field Force	Percentage earned	Example Dollar Amount
Free Agent	30%	\$4.80
Broker	30%	\$4.80
Rep*	10%	\$1.60
PowerTeam Leader	5%	\$0.80
Coach's Corner Member	5%	\$0.80
10 Generations of PowerTeam	2% (x10=20%)	\$0.32 (x10=\$3.20)
Total	100%	\$16

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Accessory Store

Available % for Distribution to Field Force: 8%

Field Force	Percentage earned	Example Dollar Amount
Free Agent	30%	2.4%
Broker	30%	2.4%
Rep*	10%	0.8%
PowerTeam Leader	5%	0.4%
Coach's Corner Member	5%	0.4%
10 Generations of PowerTeam	2% (x10=20%)	0.16% (x10=1.6%)
Total	100%	8%

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Satellite Television

DISH Network

Amount Available for Distribution: \$120

Field Force	Percentage earned	Example Dollar Amount
Free Agent	30%	\$36
Broker	30%	\$36
Rep*	10%	\$12
PowerTeam Leader	5%	\$6
Coach's Corner Member	5%	\$6
10 Generations of PowerTeam	2% (x10=20%)	\$2.40 (x10=\$24)
Total	100%	\$120

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DIRECTV

Amount Available for Distribution: \$100

Field Force	Percentage earned	Example Dollar Amount
Free Agent	30%	\$30
Broker	30%	\$30
Rep*	10%	\$10
PowerTeam Leader	5%	\$5
Coach's Corner Member	5%	\$5
10 Generations of PowerTeam	2% (x10=20%)	\$2 (x10=\$20)
Total	100%	\$100

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Internet Solutions

WildBlue

Amount Available for Distribution: \$64

Field Force	Percentage earned	Example Dollar Amount
Free Agent	30%	\$19.20
Broker	30%	\$19.20
Rep*	10%	\$6.40
PowerTeam Leader	5%	\$3.20
Coach's Corner Member	5%	\$3.20
10 Generations of PowerTeam	2% (x10=20%)	\$1.28 (x10=\$12.80)
Total	100%	\$64

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Clearwire

Amount Available for Distribution: \$64

Field Force	Percentage earned	Example Dollar Amount
Free Agent	30%	\$17.70
Broker	30%	\$17.70
Rep*	10%	\$6.40
PowerTeam Leader	5%	\$3.20
Coach's Corner Member	5%	\$3.20
10 Generations of PowerTeam	2% (x10=20%)	\$1.28 (x10=\$12.80)
Total	100%	\$64

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Home Security

Protect America

Amount Available for Distribution: \$92

Field Force	Percentage earned	Example Dollar Amount
Free Agent	30%	\$27.60
Broker	30%	\$27.60
Rep*	10%	\$9.20
PowerTeam Leader	5%	\$4.60
Coach's Corner Member	5%	\$4.60
10 Generations of PowerTeam	2% (x10=20%)	\$1.84 (x10=\$18.40)
Total	100%	\$92

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FrontPoint (Qualified subscriber and based on Contract term and service type)

Amount Available for Distribution: \$144-\$288

Field Force	Percentage earned	Example Dollar Amount
Free Agent	30%	\$43.20 - \$86.40
Broker	30%	\$43.20 - \$86.40
Rep*	10%	\$14.40 - \$28.80
PowerTeam Leader	5%	\$7.20 - \$14.40
Coach's Corner Member	5%	\$7.20 - \$14.40
10 Generations of PowerTeam	2% (x10=20%)	\$2.88 - \$5.76 (x10=\$28.80 - \$57.60)
Total	100%	\$144 - \$288

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Non-Qualified Subscriber with 1 year minimum contract term

Amount Available for Distribution: \$44-\$48

Field Force	Percentage earned	Example Dollar Amount
Free Agent	30%	\$13.20 - \$14.40
Broker	30%	\$13.20 - \$14.40
Rep*	10%	\$4.40 - \$4.80
PowerTeam Leader	5%	\$2.20 - \$2.40
Coach's Corner Member	5%	\$2.20 - \$2.40
10 Generations of PowerTeam	2% (x10=20%)	\$0.88 - \$0.96 (x10=\$8.80 - \$9.60)
Total	100%	\$44 - \$48

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