

These disclosures are based upon the YTB Travel Agent Program during 2009.

Disclosures prior to purchasing a ZamZuu Product Distribution System

1. No one can guarantee your success as a Travel Site Owner.
2. Not all Site Owners have earned commissions.
3. A Site Owner is not required to become an Associate or Rep.
4. Site Owner earnings are based on their commission percentage and the total commissions received from the travel supplier. Commissions are paid on or before the 25th of each month for all commissions received by YTB before the 23rd of the same month. Gross commission varies widely depending on the type of travel and the particular vendor.
 - a. Typical gross commission from suppliers range from 10% - 16% on cruises; 5% - 16% on tours; 10% - 12% on hotels; \$5 for domestic and \$10 for international airline tickets; 2.5% - 5% on car rentals.
 - b. Typical net commission from Featured vendors range from 32 - 44%.
 - c. Gross commission from products purchased through a cash back affiliate network varies by the merchant and are subject to change at the merchants discretion.
 - d. Commission percentages to the Business Owner vary depending on the type of product purchased.
 - i. Business Owners earn 50% of the commission paid to ZamZuu generated from travel sales and 60% of the payable commission generated from retail sales.

Commission from Supplier

Product	Cost	Available %	Gross	50%	60%
Nutraceuticals	\$135.00	44%	\$59.40	N/A	\$35.64
Gina Alexander	\$298.00	40%	\$119.20	N/A	\$71.52
Diamond Ice	\$83.95	32%	\$26.86	N/A	\$16.12
Cruise	\$1,200.00	16%	\$192.00	\$96.00	N/A
Tour	\$1,500.00	14%	\$210.00	\$105.00	N/A
Hotel	\$250.00	12%	\$30.00	\$15.00	N/A
Car Rental	\$240.00	5%	\$12.00	\$6.00	N/A
Affiliated Store	\$35.00	3%	\$1.05	N/A	\$0.63
Domestic Air	\$300.00	0%	\$5.00	\$2.50	N/A

5. I have received the Travel Site Owner Income Disclosure Statement below.

Site Owner Income Disclosure Statement

The figures reflected in this document are based on travel commissions only and do not reflect any commissions generated from a ZamZuu featured store or Affiliate networks.

- **57,985 (59.05%) of all Site Owners received no income in 2009. 40,483 (68.06%) of all Site Owners received no income from 10/1/2009 to 12/31/2009.**

5. Cont'd

- **Median Annual Income for all Site Owners in 2009 was \$0.00. For The Prior Quarter, 10/1/09 - 12/31/09, the Median Income was \$0.00.**
- **In 2009, the typical cost incurred by a Site Owner in their first 12 months was between \$799.45 and \$1,815.19.**
- **75,379 (76.76%) of all Site Owners in 2009 who were paying the required Web site hosting fees at the beginning of 2009 cancelled their membership with YTB Travel Network during 2009. 9,794 (16.47%) of Site Owners who were paying the required Web site hosting fees as of 10/1/2009 cancelled their membership with YTB Travel Network by 12/31/2009.**

A Site Owner is defined as anyone who had an active Internet Business Center in 2009. The earnings of the Site Owner in this chart are not necessarily representative of the income, if any, that a YTB Site Owner can or will earn through his or her participation in the YTB Travel Network Compensation Plan. These figures should not be considered as guarantees or projections of your actual earnings or profits. Any representation or guarantee of earnings would be misleading. Success with YTB Travel Network results only from successful sales efforts, which require hard work, diligence and leadership. Your success will depend upon how effectively you exercise these qualities. A Site Owner is not required to be a YTB Associate in order to be eligible to receive travel commissions.

This Income Disclosure is primarily designed to present the factual results of our existing Affiliates, RTAs, and Travel Agents collectively referred to as Site Owners. YTB Travel does not guarantee you will be successful by purchasing one of our Internet Business Centers. Your results will depend on your ability to gather customers who purchase their travel and other goods and services through you or your site.

The total number of Affiliates for 2009 was 67,502 and represented 68.74% of all Site Owners. The 2009 annual income ranged from a low of \$0.00 to a high of \$19,884.42, with the average being \$48.66. The months active ranged from 0 to 106, with the average being 24. Affiliates are anyone who has purchased an Internet Business Center but has not taken First Class Training (Affiliates earn 50% of the commission paid to YTB).

The total number of Referring Travel Agents (RTA) for 2009 was 29,564 and represented 30.11% of all Site Owners. The 2009 annual income ranged from a low of \$0.00 to a high of \$18,006.33, with the average being \$125.71. The months active ranged from a low of 0 to a high of 106, with the average being 23. Referring Travel Agents are anyone who has an active Internet Business Center and has passed First Class Training (RTAs earn 60% of the commission paid to YTB).



Disclosure Statements

The total number of Travel Agents (TA) for 2009 was 1,132 and represented 1.15% of all Site Owners. The 2009 annual income ranged from a low of \$6.36 to a high of \$11,211.79, with the average being \$627.61. The months active ranged from 3 to 81, with the average being 28. Travel Agents are RTAs who have completed all 10 E-Campus modules. (TAs earn between 70-100% of the commission paid to YTB depending on performance).

The income statistics above are for all active U.S. Site Owners who were eligible to earn compensation in 2009.